OptiFreight® Logistics can save you 40–50 percent* on large freight. To do so, it’s important to discuss freight terms with suppliers before placing purchase orders.

Ask suppliers the following questions:

- What is the freight cost for the item(s) in question?
  
  **Note:** If freight is not included in the initial quote, request that the vendor provide the estimated shipping cost that is factored into the product price.

- Does the shipment require any special handling or setup?

- Where is the shipment coming from?

- What are the weight, dimensions and freight class of the item(s) being shipped?

- Have you contacted OptiFreight® Logistics to coordinate the shipment?

**What is large freight?**

- Combined shipment **weight exceeds 150 lbs.**
- Item(s) on a **pallet**
- Bulky or **oversized items**

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*Based on large freight shipments through OptiFreight® Logistics during July 1, 2014 – September 30, 2015. Individual customer savings may vary.